

12 February 2026

Cost control, high expense base drive EBITDA

Bayer CropScience (BYRCS IN) EBITDA growth of ~5x was significantly ahead of our estimates. Superior EBITDA growth was primarily due to the high base effect on cost across all line items, but change in product mix and cost control have also contributed to EBITDA surge. BYRCS is a pure play uptick in domestic agrochemicals consumption, in our view; hence, a pickup in consumption in FY27 would bolster current EBITDA growth momentum. We revise to Buy to factor in our earnings upgrade by ~11-17% during FY26-28E. We roll forward to Q3FY28E earnings and raise our TP to INR 6,100 on 32x Q3FY28E earnings.

Corn seeds business continues to strengthen: Top-line growth of 5% was driven by continued strength in the corn seeds portfolio. Maize crop sowing has grown by 5% in the current *Rabi* season to 2.9mn hectares. Declining maize prices (down 27% YoY) are cause for concern, as it hits high-value input consumption. Crop protection sales took a hit from weather volatility. Continued rainfall limited the spraying window available to farmers, which dragged liquidation of crop protection. Muted chili and grape season also weighed on demand.

New launches to deliver market share gains and profitability: Portfolio prioritization, market share growth, product launches, and timely lifecycle management are pillars of strategy to improve profitability through the crop protection portfolio. BYRCS plans to prioritize new launches that are significant to make an impact on business and the bottom line. New launches would help it regain lost market share in some crops. Since India is among the top five markets of Bayer AG in crop protection, there is a continued focus on increasing distribution reach to gain market share.

Revise to Buy with a higher TP of INR 6100: Cost pressures have peaked. A good season led to high top-line growth, which coupled with cost controls across line items is set to drive significant operating leverage benefits for the stock. We increase our EBITDA by 9% and PAT by 11% for FY26E, by 13% and 11% for FY27E and by 18% & 17% for FY28E, respectively. Hence, we revise rating to **Buy** from Accumulate with a higher TP of INR 6,100 from INR 5,167 based on 32x (unchanged) Q3FY28E earnings. Downside risk to our call is a risk of deficit monsoon or adverse climatic conditions which impacts agrochemical consumption.

Rating: **Buy**Target Price: **INR 6,100**Upside: **28%**CMP: **INR 4,762**

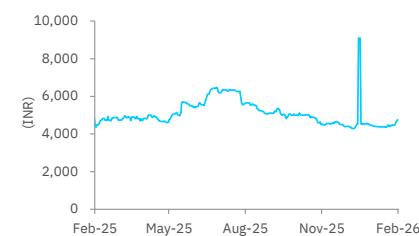
As on 12 February 2026

Key data

| | |
|----------------------------|-------------|
| Bloomberg | BYRCS IN |
| Reuters Code | BAYE.NS |
| Shares outstanding (mn) | 45 |
| Market cap (INR bn/USD mn) | 214/2,360 |
| EV (INR bn/USD mn) | 208/2,293 |
| ADTV 3M (INR mn/USD mn) | 154/2 |
| 52 week high/low | 6,540/4,217 |
| Free float (%) | 28 |

Note: as on 12 February 2026; Source: Bloomberg

Price chart



Source: Bloomberg

| Shareholding (%) | Q4 FY25 | Q1 FY26 | Q2 FY26 | Q3 FY26 |
|------------------|---------|---------|---------|---------|
| Promoter | 71.4 | 71.4 | 71.4 | 71.4 |
| % Pledge | 0.0 | 0.0 | 0.0 | 0.0 |
| FII | 3.5 | 3.6 | 3.8 | 3.8 |
| DII | 11.6 | 11.4 | 11.2 | 11.5 |
| Others | 13.5 | 13.6 | 13.6 | 13.3 |

Source: BSE

| Price performance (%) | 3M | 6M | 12M |
|-----------------------|-------|--------|-------|
| Nifty | 1.0 | 5.6 | 12.5 |
| Bayer CropScience | 5.8 | (15.4) | (0.5) |
| NSE Mid-cap | 0.8 | 6.1 | 15.9 |
| NSE Small-cap | (3.7) | (1.5) | 8.0 |

Source: Bloomberg

Key financials

| YE March (INR mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
|-------------------|--------|--------|--------|--------|--------|
| Revenue (INR mn) | 51,032 | 54,734 | 57,252 | 62,977 | 69,275 |
| YoY (%) | (0.7) | 7.3 | 4.6 | 10.0 | 10.0 |
| EBITDA (INR mn) | 9,695 | 6,896 | 8,874 | 10,076 | 11,569 |
| EBITDA margin (%) | 19.0 | 12.6 | 15.5 | 16.0 | 16.7 |
| Adj PAT (INR mn) | 7,405 | 5,680 | 6,958 | 7,653 | 8,871 |
| YoY (%) | 13.2 | (23.3) | 22.5 | 10.0 | 15.9 |
| Fully DEPS (INR) | 164.8 | 126.4 | 154.8 | 170.3 | 197.4 |
| RoE (%) | 26.6 | 19.9 | 23.9 | 25.0 | 27.1 |
| RoCE (%) | 31.6 | 21.2 | 27.3 | 29.7 | 32.2 |
| P/E (x) | 28.9 | 37.7 | 30.8 | 28.0 | 24.1 |
| EV/EBITDA (x) | 21.5 | 30.2 | 23.4 | 20.6 | 18.0 |

Note: Pricing as on 12 February 2026; Source: Company, Elara Securities Estimate

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Financials (YE March)

| Income Statement (INR mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
|--|---------------|---------------|---------------|---------------|---------------|
| Total Revenue | 51,032 | 54,734 | 57,252 | 62,977 | 69,275 |
| Gross Profit | 21,916 | 20,746 | 22,843 | 25,191 | 28,056 |
| EBITDA | 9,695 | 6,896 | 8,874 | 10,076 | 11,569 |
| EBIT | 8,800 | 6,047 | 7,956 | 9,096 | 10,519 |
| Interest expense | 196 | 170 | 193 | 180 | 180 |
| Other income | 810 | 1,197 | 764 | 772 | 890 |
| Exceptional/ Extra-ordinary items | - | - | - | - | - |
| PBT | 9,414 | 7,074 | 8,527 | 9,688 | 11,229 |
| Tax | 2,009 | 1,394 | 1,569 | 2,034 | 2,358 |
| Minority interest/Associates income | - | - | - | - | - |
| Reported PAT | 7,405 | 5,680 | 6,958 | 7,653 | 8,871 |
| Adjusted PAT | 7,405 | 5,680 | 6,958 | 7,653 | 8,871 |
| Balance Sheet (INR mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
| Shareholders' Equity | 28,494 | 28,505 | 29,823 | 31,393 | 34,021 |
| Minority Interest | - | - | - | - | - |
| Trade Payables | 6,051 | 10,984 | 9,427 | 10,352 | 11,293 |
| Provisions & Other Current Liabilities | 9,702 | 10,818 | 11,164 | 12,281 | 13,509 |
| Total Borrowings | - | - | - | - | - |
| Other long term liabilities | 1,724 | 2,153 | 1,603 | 1,763 | 1,940 |
| Total liabilities & equity | 45,971 | 52,460 | 52,017 | 55,789 | 60,762 |
| Net Fixed Assets | 3,826 | 4,274 | 3,973 | 3,598 | 3,157 |
| Goodwill | - | - | - | - | - |
| Intangible assets | 1,254 | 1,365 | 1,348 | 1,335 | 1,320 |
| Business Investments / other NC assets | 1,836 | 2,008 | 1,992 | 2,174 | 2,373 |
| Cash, Bank Balances & treasury investments | 12,179 | 9,291 | 10,082 | 12,202 | 13,947 |
| Inventories | 15,452 | 23,618 | 22,153 | 22,775 | 24,844 |
| Sundry Debtors | 9,601 | 9,521 | 10,196 | 11,215 | 12,337 |
| Other Current Assets | 1,823 | 2,383 | 2,273 | 2,490 | 2,785 |
| Total Assets | 45,971 | 52,460 | 52,017 | 55,789 | 60,762 |
| Cash Flow Statement (INR mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
| Cashflow from Operations | 9,098 | 2,129 | 6,346 | 8,456 | 8,192 |
| Capital expenditure | (457) | (409) | (600) | (600) | (600) |
| Acquisitions / divestitures | - | - | - | - | - |
| Other Business cashflow | 461 | 972 | 861 | 735 | 849 |
| Free Cash Flow | 9,102 | 2,692 | 6,607 | 8,591 | 8,442 |
| Cashflow from Financing | (6,014) | (5,580) | (5,816) | (6,472) | (6,697) |
| Net Change in Cash / treasury investments | 3,088 | (2,888) | 791 | 2,119 | 1,745 |
| Key assumptions & Ratios | FY24 | FY25 | FY26E | FY27E | FY28E |
| Dividend per share (INR) | 140.0 | 125.0 | 130.0 | 145.0 | 160.0 |
| Book value per share (INR) | 634.0 | 634.3 | 663.6 | 698.5 | 757.0 |
| RoCE (Pre-tax) (%) | 31.6 | 21.2 | 27.3 | 29.7 | 32.2 |
| ROIC (Pre-tax) (%) | 51.2 | 34.0 | 40.8 | 46.7 | 53.6 |
| ROE (%) | 26.6 | 19.9 | 23.9 | 25.0 | 27.1 |
| Asset Turnover (x) | 12.5 | 13.5 | 13.9 | 16.6 | 20.5 |
| Net Debt to Equity (x) | (0.4) | (0.3) | (0.3) | (0.4) | (0.4) |
| Net Debt to EBITDA (x) | (1.3) | (1.3) | (1.1) | (1.2) | (1.2) |
| Interest cover (x) (EBITDA/ int exp) | 49.5 | 40.6 | 46.0 | 56.0 | 64.3 |
| Total Working capital days (WC/rev) | 166.1 | 158.8 | 157.2 | 158.2 | 160.7 |
| Valuation | FY24 | FY25 | FY26E | FY27E | FY28E |
| P/E (x) | 28.9 | 37.7 | 30.8 | 28.0 | 24.1 |
| P/Sales (x) | 4.2 | 3.9 | 3.7 | 3.4 | 3.1 |
| EV/ EBITDA (x) | 21.5 | 30.2 | 23.4 | 20.6 | 18.0 |
| EV/ OCF (x) | 22.9 | 97.7 | 32.8 | 24.6 | 25.4 |
| FCF Yield | 4.4 | 1.3 | 3.2 | 4.1 | 4.1 |
| Price to BV (x) | 7.5 | 7.5 | 7.2 | 6.8 | 6.3 |
| Dividend yield (%) | 2.9 | 2.6 | 2.7 | 3.0 | 3.4 |

Note: Pricing as on 12 February 2026; Source: Company, Elara Securities Estimate

Exhibit 1: Quarterly financials

| Financials (INR mn) | Q3FY26 | Q3FY25 | YoY (%) | Q2FY26 | QoQ (%) | Q2FY26E | Variance (%) | 9MFY26 | 9MFY25 | YoY(%) |
|---------------------|--------|--------|-----------|--------|-----------|---------|--------------|--------|--------|---------|
| Cons Net Sales | 11,062 | 10,569 | 4.7 | 15,534 | (28.8) | 10,780 | 2.6 | 45,742 | 44,257 | 3.4 |
| Raw Materials | 6,285 | 6,583 | (4.5) | 10,216 | (38.5) | 6,468 | (2.8) | 28,206 | 28,347 | (0.5) |
| % of Net Sales | 56.8 | 62.3 | (547)bp | 65.8 | (895)bp | 60.0 | (318)bp | 61.7 | 64.1 | (239)bp |
| Employee Cost | 1,153 | 1,231 | (6.3) | 1,125 | 2.5 | 1,243 | (7.3) | 3,321 | 3,386 | (1.9) |
| Other Expenses | 2,453 | 2,558 | (4.1) | 2,140 | 14.6 | 2,500 | (1.9) | 7,507 | 7,349 | 2.1 |
| Total Expenditure | 9,891 | 10,372 | (4.6) | 13,481 | (26.6) | 10,212 | (3.1) | 39,034 | 39,082 | (0.1) |
| EBITDA | 1,171 | 197 | 494.4 | 2,053 | (43.0) | 569 | 105.9 | 6,708 | 5,175 | 29.6 |
| Margin (%) | 10.6 | 1.9 | 872bp | 13.2 | (263)bp | 5.3 | 531bp | 14.7 | 11.7 | 297bp |
| Depreciation | 148 | 151 | (2.0) | 144 | 2.8 | 144 | 2.8 | 564 | 506 | 11.5 |
| EBIT | 1,023 | 46 | 2,123.9 | 1,909 | (46.4) | 425 | 140.8 | 6,144 | 4,669 | 31.6 |
| Interest | 52 | 37 | 40.5 | 44 | 18.2 | 50 | 4.0 | 143 | 113 | 26.5 |
| Other Income | 159 | 327 | (51.4) | 138 | 15.2 | 190 | (16.3) | 484 | 839 | (42.3) |
| Exceptional Items | - | - | NA | - | NA | - | NA | - | - | NA |
| PBT | 1,130 | 336 | 236.3 | 2,003 | (43.6) | 565 | 100.1 | 6,485 | 5,395 | 20.2 |
| Tax | 173 | (6) | (2,983.3) | 476 | (63.7) | 113 | 53.1 | 1,214 | 1,148 | 5.7 |
| Tax Rate (%) | 15.3 | (1.8) | 1,709.5 | 23.8 | (845.5)bp | 20.0 | (469)bp | 18.7 | 21.3 | (256)bp |
| RPAT | 957 | 342 | 179.8 | 1,527 | (37.3) | 452 | 111.8 | 5,271 | 4,247 | 24.1 |
| APAT | 957 | 342 | 179.8 | 1,527 | (37.3) | 452 | 111.8 | 5,271 | 4,247 | 24.1 |
| Adj EPS (INR) | 21.3 | 7.6 | 179.8 | 34.0 | (37.3) | 10.1 | 111.8 | 117.3 | 94.5 | 24.1 |

Source: Company, Elara Securities Estimate

Exhibit 2: BYRCS in the midst of launching seven new CP brands

| Brand | Segment | Technicals | Usage |
|---------------|--------------|--|--|
| Bicota | Insecticides | Tetraniliprole + Fipronil | Innovative solution for effective Stem Borer control in paddy |
| Etcio Star | Herbicides | Oxadiazon | Pre-emergent herbicide, controlling weeds |
| Camalus | Insecticides | Tetraniliprole + Spirotetramat | Unique pest-spectrum insecticide for smarter, sustainable control |
| Felujit | Fungicide | Penflufen and Tebuconazole | Effective Sheath Blight control for paddy cultivation |
| Spintor | Insecticides | Spinosad | Broad-spectrum biological insecticide for multi-crop pest control |
| Mateno More | Herbicides | Aclonifen + Diflufenican + Pyroxasulfone | Next-gen herbicide delivering long-lasting control of persistent wheat weeds |
| Council Prime | Herbicides | Triafamone + Ethoxysulfuron | Comprehensive weed control - grasses, sedges, broadleaf |

Source: Company, Elara Securities Research

Exhibit 3: Valuation

| (INR) | |
|---------------------|--------------|
| EPS – FY27E | 170.3 |
| EPS – FY28E | 197.4 |
| Implied Q3FY28E EPS | 190.6 |
| Target multiple (x) | 32.0 |
| Target price | 6,100 |

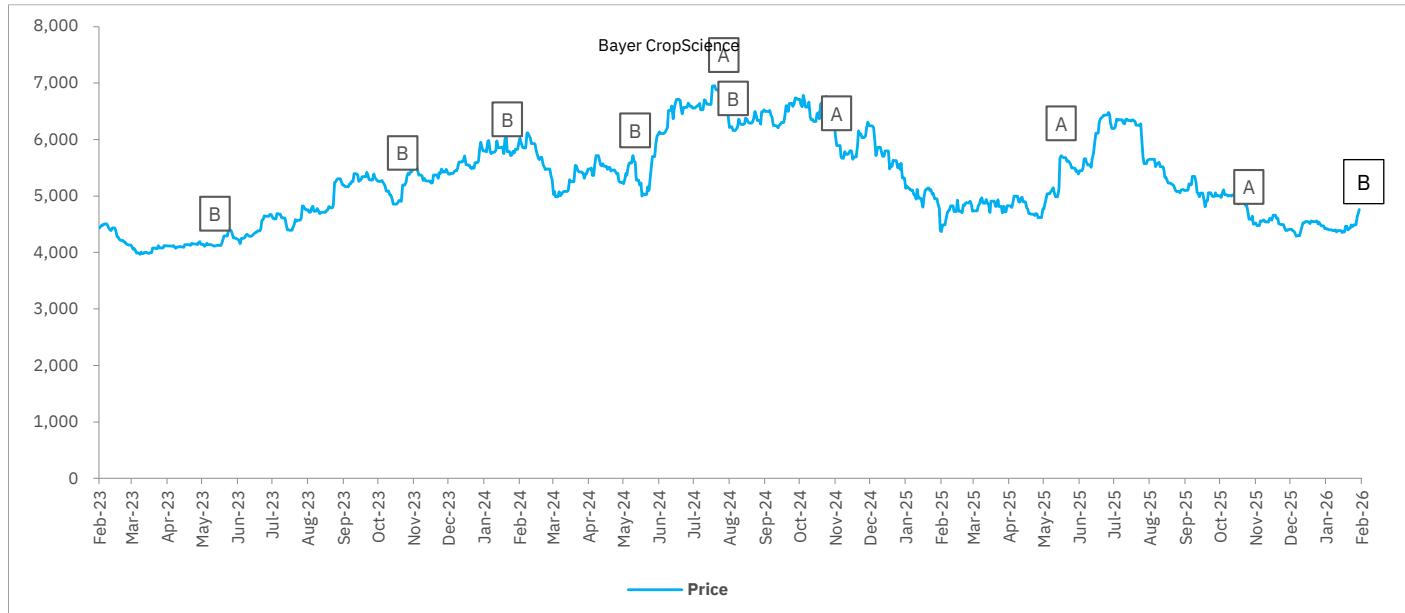
Source: Elara Securities Estimate

Exhibit 4: Change in estimates

| (INR mn) | Old | | | New | | | Change (%) | | |
|---------------------------|-------------------|--------|--------|--------------|--------|--------|-------------|-------|-------|
| | FY26E | FY27E | FY28E | FY26E | FY27E | FY28E | FY26E | FY27E | FY28E |
| Net Sales | 58,018 | 62,659 | 67,672 | 57,252 | 62,977 | 69,275 | (1.3) | 0.5 | 2.4 |
| EBITDA | 8,123 | 8,929 | 9,812 | 8,874 | 10,076 | 11,569 | 9.3 | 12.8 | 17.9 |
| EBITDA Margin | 14.0 | 14.3 | 14.5 | 15.5 | 16.0 | 16.7 | 150bp | 175bp | 220bp |
| Adjusted PAT | 6,251 | 6,904 | 7,609 | 6,958 | 7,653 | 8,871 | 11.3 | 10.9 | 16.6 |
| EPS (INR) | 139.1 | 153.6 | 169.3 | 154.8 | 170.3 | 197.4 | 11.3 | 10.9 | 16.6 |
| Target Price (INR) | 5,167 | | | 6,100 | | | 18.1 | | |
| Rating | Accumulate | | | Buy | | | | | |

Source: Elara Securities Estimate

Coverage History



| Date | Rating | Target Price (INR) | Closing Price (INR) |
|-------------|------------|--------------------|---------------------|
| 24-May-2023 | Buy | 6,000 | 4,118 |
| 03-Nov-2023 | Buy | 6,432 | 5,193 |
| 02-Feb-2024 | Buy | 7,186 | 5,789 |
| 23-May-2024 | Buy | 6,895 | 5,591 |
| 08-Aug-2024 | Accumulate | 7,678 | 6,925 |
| 16-Aug-2024 | Buy | 7,678 | 6,159 |
| 14-Nov-2024 | Accumulate | 6,443 | 5,893 |
| 28-May-2025 | Accumulate | 6,278 | 5,716 |
| 07-Nov-2025 | Accumulate | 5,167 | 4,592 |
| 11-Feb-2026 | Buy | 6,100 | 4,762 |

Guide to Research Rating

BUY (B) Absolute Return >+20%

ACCUMULATE (A) Absolute Return +5% to +20%

REDUCE (R) Absolute Return -5% to +5%

SELL (S) Absolute Return < -5%

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